

Private Equity Industry



Increased fund group valuation by \$18m

Helm Partners are a strategic consulting firm providing detailed analytics, market-driven intelligence, and dedicated resources to quickly and effectively deliver value in the telecommunications space.

Client Profile

- \$800,000,000 of invested capital
- Nine portfolio companies
- Investments primarily in the Services sector

Challenges

- Detailed assessment of services & costs across all portfolio companies
- Assessment review / sign-off from each portfolio company
- Strategy development & execution

Process (120 days)

- Reviewed company specific services, contracts, and business requirements
- Developed comprehensive strategic vision by site and across portfolio
- Created cross company preferred contracts with vendors
- Reviewed strategies and company agreed on path forward
- Lead implementation of new solution
- Audited billing and tracked impact for valuation improvement

Results

- Completed project for four of the nine companies
- Created \$2.4m in impact
- Resulted in fund valuation improvement of \$18m

What our clients are saying:

"Your tiered implementation approach allowed our Team adequate time to evaluate your proposed course of action and support implementation when the timing fit our needs."

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"Because of the successful management of the relationship, services, and expenses by this partnership, I highly recommend Helm as a service provider..."

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"I highly recommend your services to any organization looking to augment an existing team with a results-oriented firm focused on continually delivering value."